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16 | Attorneys for Plaintiff Cisco Systems, Inc.

**UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA**

19 | CISCO SYSTEMS, INC.) CASE NO. 5:14-cv-05344-BLF

20 Plaintiff.

PLAINTIFF CISCO SYSTEMS

21 V.

**PLAINTIFF CISCO SYSTEMS, INC.
FIRST SET OF INTERROGATORIES
(NOS. 1-13) TO DEFENDANT ARISTA
NETWORKS, INC.**

22 | ARISTA NETWORKS

NETWORKS, INC.

23 Defendant.

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1 **INTERROGATORY NO. 2:**

2 Separately for each Accused Product, identify each version of EOS, EOS CLI,
 3 CloudVision, and eAPI incorporated into each Product. To the extent that any Accused Product
 4 has changed or will change versions of EOS, EOS CLI, CloudVision, or eAPI between its earliest
 5 introduction in the U.S. and trial in this matter, You should separately list each version and the
 6 first date and last date corresponding to each version.

7
 8 **INTERROGATORY NO. 3:**

9 For each quarter dating back to October 2004, for each Accused Product, state (i) the total
 10 number of units sold, (ii) the gross revenue (in U.S. dollars), (iii) the net profits (in U.S. dollars),
 11 (iv) the profit margins (in U.S. dollars), and (v) the costs (in U.S. dollars) associated with each
 12 Accused Product.

13
 14 **INTERROGATORY NO. 4:**

15 Identify the date and circumstances under which You first became aware of the Asserted
 16 Patents or the applications that matured into the Asserted Patents, and identify each Entity who
 17 became aware of the Asserted Patents at that time.

18
 19 **INTERROGATORY NO. 5:**

20 Identify all facts and circumstances relating to, and Person(s) most knowledgeable
 21 regarding, the substance of the statement attributed to Jayshree Ullal (*see, e.g.,*
 22 <http://www.businessinsider.com/cisco-just-fired-another-shot-at-arista-2014-12>) that “[t]his is
 23 something that is completely unacceptable to me, that less than 1% has been copied. We are taking
 24 care of the individual and personnel who’s doing it. I own up to that. That’s a mistake. I apologize
 25 to Cisco for it. We’re going to fix it in a week[;]” including (i) the specific material copied,
 26 including its location(s) in Cisco IOS, Cisco IOS Documentation, or other Cisco Products or
 27 documentation; (ii) the location of the copied material in EOS, EOS Documentation, or other
 28 Arista Products or documentation; (iii) the “individual and personnel” involved; (iv) the dates the

PROOF OF SERVICE

I hereby certify that, at the date entered below, I caused a true and correct copy of the foregoing to be served by transmission via electronic mail to the addresses below and that I caused a true and correct copy of the foregoing to be served by placing true and correct copies thereof in an envelope addressed to the persons named below at the addresses shown, and by sealing and depositing that envelope in the United States Mail at San Francisco, California, with fully prepaid postage:

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I declare under penalty of perjury that the foregoing is true and correct. Executed on
March 26, 2015, at San Francisco, California.

/s/ Matthew D. Cannon
